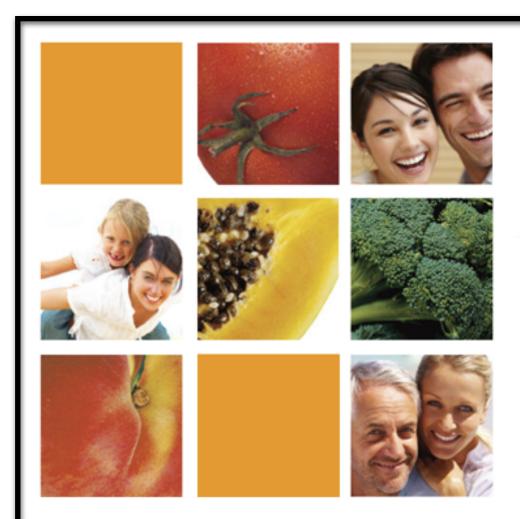


# COMPENSATION PLAN



# A Quick Look "Fast Track to SC"

1st 6 Months



by Dawn Rathmann National Marketing Director, 100 Club



# FRANCHISE COMPENSATION PLAN

Each position enables you to earn additional benefits

(QNMD)

Qualifying **National** Marketing

**Director** 

**Q-School** 

Dental, Disability, Life, Prescription, Tuition

(NMD)

**National** 

Marketing

**Director** 

**Benefits** 

**Package** 

health, Vision,

Reimbursement, **Holiday Bonus** 

Sales Coordinator \$46 / \$76

20% Business Incentive Bonus Up to \$500/mo

(SSC)

**Senior Sales** 

Coordinator

20% Business **Incentive Bonus** Up to \$1,000/mo

20% Business Incentive Bonus Up to \$3,000/mo

**Franchisee** \$37 / \$62

Virtual

4% **Promote Out** Bonus

4% **Promote Out Bonus** 

4% **Promote Out Bonus** 

4% **Promote Out Bonus** 

\$50

\$29 / \$49

Commission

6%

**Direct Distributor** 

5% Performance Bonus

5% **Performance Bonus** 

Commission

22%

5% **Performance Bonus** 

5% **Performance Bonus** 

Commission

22%

5% **Performance Bonus** 

**Distributor** 

\$23 / \$39

**Profit** 

**Retail Sales** 

Retail Sales Profit Commission 14%

Retail

Retail **Sales Profit** Sales Profit

22% Retail

Sales Profit

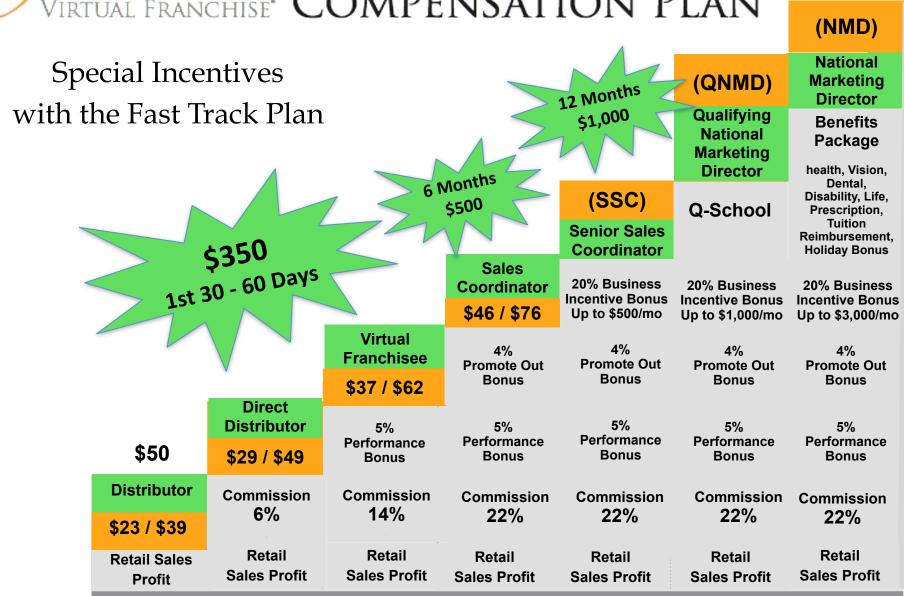
Commission

Retail Sales Profit Commission 22%

Retail **Sales Profit** 



# VIRTUAL FRANCHISE COMPENSATION PLAN



\$50

**Distributor** 



\* Each Product has a point value used for promotion to next level



106.50 pts = JP Twin Pack



169.50 pts = JP Trio



352.50 pts = JP Tower Garden

\$50

**Distributor** 









106.50 pts

# Trio \$39

169.50 pts

# Tower Garden



\$50

**Distributor** 

**Retail Profit** 





### **Twin Pack**





169.50 pts



# 500 pts

| \$50          | Direct<br>Distributor<br>(DD) |
|---------------|-------------------------------|
| Distributor   | 6%<br>Commission              |
| Retail Profit | Retail Profit                 |

# **Healthy Living Plan = DD**

(1st 30 days)

500 pts (any combination of products)

3 Households (yours + 2 / or more)
Examples:

\* 3 Trios X 169.50 = 508 pts

\* 5 Twin Pack X 106.50 = 532 pts





#### **Twin Pack**

106.50 pts



169.50 pts



**Direct** 

Distributor (DD)

6%

Commission

**Retail Profit** 

\$50

**Distributor** 

**Retail Profit** 

# **Healthy Living Plan = DD**

(1st 30 days)

500 pts (any combination of products)

3 Households (yours + 2 / or more)
Examples:

\* 3 Trios X 169.50 = 508 pts

\* 5 Twin Pack X 106.50 = 532 pts











169.50 pts

# 2,000 pts

|               | 500 pts                       | VIrtual<br>Franchise<br>(VF) |
|---------------|-------------------------------|------------------------------|
| \$50          | Direct<br>Distributor<br>(DD) |                              |
| Distributor   | 6%<br>Commission              | 14%<br>Commission            |
| Retail Profit | Retail Profit                 | Retail Profit                |

# 2,000+ Plan to VF

(1st 30-60 days)

- \* 2,000 pts (any combination of products)
- \* 1 New Distributor (or more)
- \* 8 Households (yours + 7 / or more)







106.50 pts





169.50 pts



2,000 pts

500 pts

Virtual **Franchise** (VF)

\$50

**Distributor** 

**Retail Profit** 

in 30 or 60 days

**Direct Distributor** (DD)

6% Commission

**Retail Profit** 

**Retail Profit** 

14%

Commission

# 2,000+ Plan to VF

(1st 30-60 days)

- \* 2,000 pts (any combination of products)
- \* 1 New Distributor (or more)
- \* 8 Households (yours + 7 / or more)

# Congratulations: New Virtual Franchisee VIRTUAL FRANCHISE ....Your Raise... \$23 \$250-\$350 Bonus +

2,000 pts

Virtual

\$50 Direct Distributor (DD)

Distributor

Commission

Retail Profit

Retail Profit

Franchise (VF)

14%
Commission

Retail Profit

Retail Profit

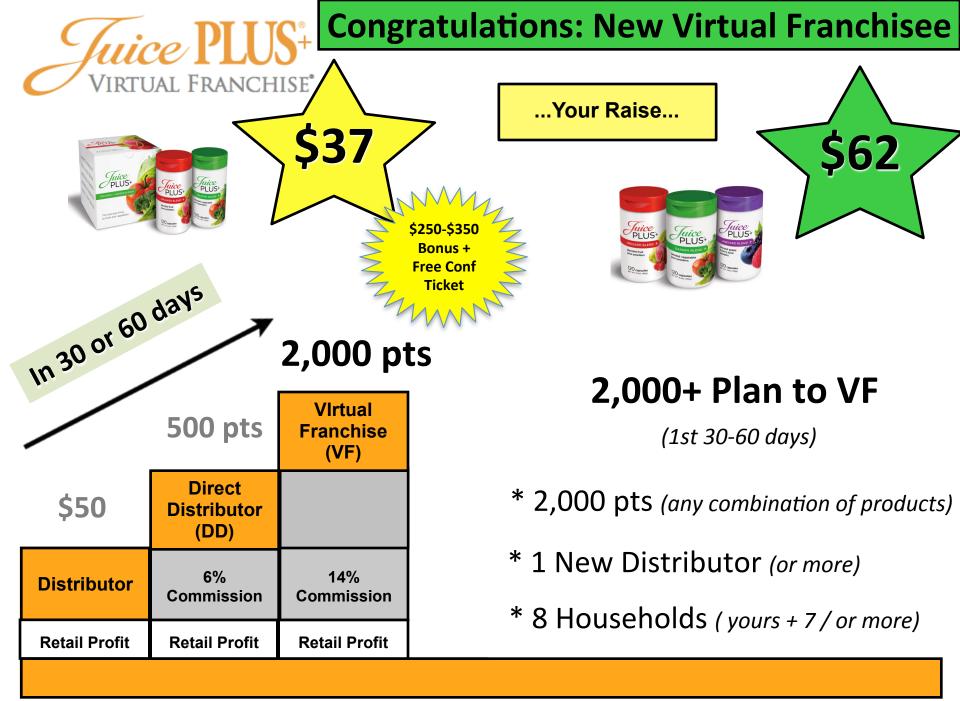
in 30 or 60 days

# 2,000+ Plan to VF

(1st 30-60 days)

- \* 2,000 pts (any combination of products)
- \* 1 New Distributor (or more)
- \* 8 Households (yours + 7 / or more)

#### **Congratulations: New Virtual Franchisee** Virtual Franchise\* ...Your Raise... \$37 \$39 Juice PLUS\* **Free Conf** in 30 or 60 days 2,000 pts 2,000+ Plan to VF Virtual 500 pts **Franchise** (1st 30-60 days) (VF) **Direct** \* 2,000 pts (any combination of products) \$50 **Distributor** (DD) \* 1 New Distributor (or more) 6% 14% **Distributor** Commission Commission \* 8 Households (yours + 7 / or more) **Retail Profit Retail Profit Retail Profit**



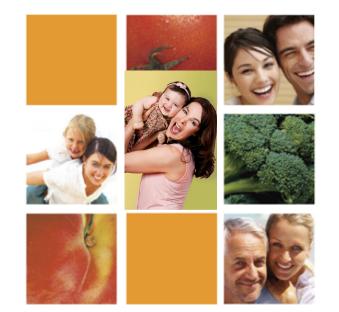


# COMPENSATION PLAN

# **Next Steps:**



#### Why?



- **♦** Build a Solid Customer Base
- **♦** Add Team Members
- **♦** Fast Track to Sales Coordinator
- **♦ To Earn Residual Income**As a Sales Coordinator with about 20 families or 40 individual Trio Orders you'll earn about \$750 / month.
- ★ To Earn a Performance Bonus (PB) A person with a strong Customer Base also earns an extra 5% bonus on their team. So adding Team Members is key.



# **Fast Track to Sales Coordinator**

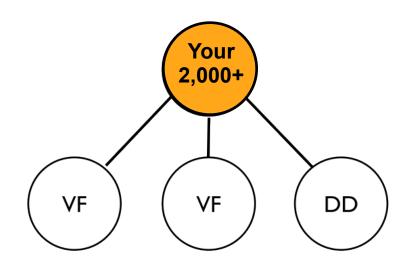






#### 8,000 pts

|               |                               | 2,000 pts                    | Sales<br>Coordinator<br>(SC) |
|---------------|-------------------------------|------------------------------|------------------------------|
|               | 500 pts                       | Virtual<br>Franchise<br>(VF) |                              |
| \$50          | Direct<br>Distributor<br>(DD) |                              |                              |
| Distributor   | 6%<br>Commission              | 14%<br>Commission            | 22%<br>Commission            |
| Retail Profit | Retail Profit                 | Retail Profit                | Retail Profit                |





# **Fast Track to Sales Coordinator**

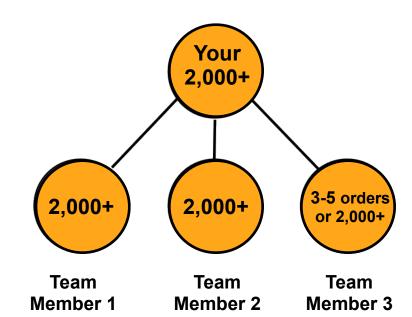






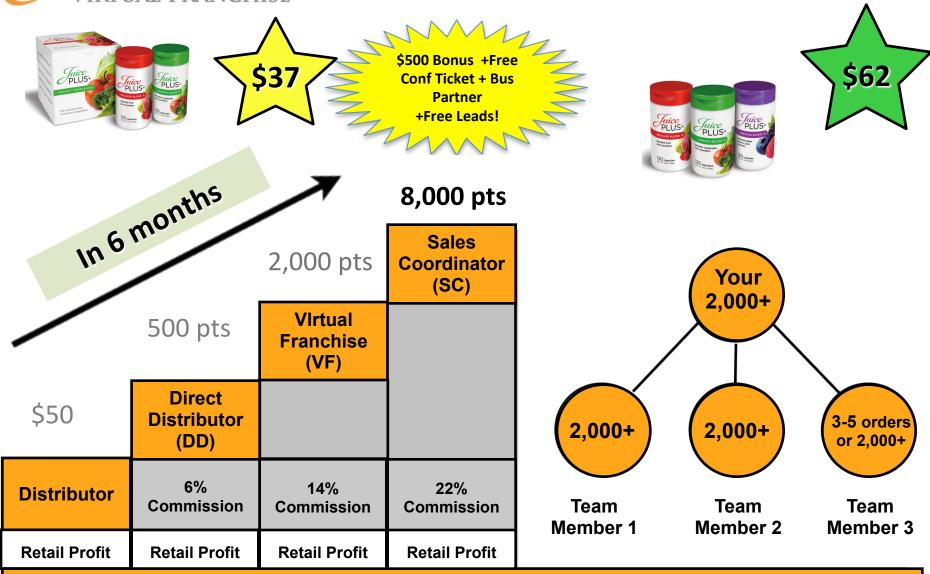
#### 8,000 pts

|               |                               | 2,000 pts                    | Sales<br>Coordinator<br>(SC) |
|---------------|-------------------------------|------------------------------|------------------------------|
|               | 500 pts                       | VIrtual<br>Franchise<br>(VF) |                              |
| \$50          | Direct<br>Distributor<br>(DD) |                              |                              |
| Distributor   | 6%<br>Commission              | 14%<br>Commission            | 22%<br>Commission            |
| Retail Profit | Retail Profit                 | Retail Profit                | Retail Profit                |





## **Fast Track to Sales Coordinator**



#### **Congratulations: New Sales Coordinator** Virtual Franchise° ... Notice your "Nice Raise" ... \$62 \$37 Juice PLUS+ \$500 Bonus +Free Conf Ticket + Bus Partner +Free Leads! in 6 months 8,000 pts **Sales** 2,000 pts Coordinator Your (SC) 2,000+ Virtual 500 pts **Franchise** (VF) **Direct** \$50 **Distributor** 3-5 orders 2,000+ 2,000+ or 2,000+ (DD) 6% 14% 22% **Distributor** Commission Commission Commission **Team Team Team** Member 2 Member 3 Member 1 **Retail Profit Retail Profit Retail Profit Retail Profit**







# **Team Building Bonuses to Sales Coordinator**

| Your 2,000+ ~ Continue to Add Customers ~ Spo                | nsor 3 |
|--|--------|
|  |        |
| Month 1: DD (You + 2) (1st 30 days)                          | \$100  |
| Month 1 or 2: VF (Your 2,000+) (1st 30 - 60 days)            |        |
| Sponsor three 2,000+ (\$250 each)                            | \$750  |
| Fast Track Sales Coordinator                                 | \$500  |
| 2 Conference Tickets (\$100 each)                            | \$200  |
| Your Team Building Bonus Checks & Conference Tickets \$1,800 |        |

#### Month 1:

**10 Trio Customers**  $($39 \times 10) = $390$  (Retail Profit)

**Complete HLP & 2,000+** (\$100 + \$250) = \$350 (TBB)

\$740

#### Month 1:

**10 Trio Customers**  $($39 \times 10) = $390$  (Retail Profit)

Complete HLP & 2,000+ (\$100 + \$250) = \$350 (TBB) \$740

#### Month 2:

**10 Trio Customers** = \$390 (Retail Profit)

VF 14% Commission 20 Trio Orders = \$118 (Commission)

**Sponsor 1st 2,000+ (DD-VF)** = \$250 (TBB) **\$758** 

#### Month 1:

**10 Trio Customers**  $($39 \times 10) = $390$  (Retail Profit)

**Complete HLP & 2,000+** (\$100 + \$250) = \$350 (TBB) **\$740** 

#### Month 2:

**10 Trio Customers** = \$390 (Retail Profit)

VF 14% Commission 20 Trio Orders = \$118 (Commission)

**Sponsor 1st 2,000+** (DD-VF) = \$250 (TBB) \$758

#### Month 3:

**10 Trio Customers** = \$390

VF 14% Commission 30 Trio Orders = \$178

Sponsor 2nd 2,000+ (DD-VF) = \$250 \$818



#### Month 1:

10 Trio Customers  $($39 \times 10) = $390$  (Retail Profit)

**Complete HLP & 2,000+** (\$100 + \$250) = \$350 (TBB) \$740

#### Month 2:

**10 Trio Customers** = \$390 (Retail Profit)

*= \$118 (Commission)* VF 14% Commission 20 Trio Orders

\$758 Sponsor 1st 2,000+ (*DD-VF*) =\$250 (TBB)

= \$390

\$818

#### Month 3:

**10 Trio Customers** 

VF 14% Commission 30 Trio Orders = \$178

Sponsor 2nd 2,000+ (*DD-VF*) = \$250

#### Month 4:

**10 Trio Customers** 

= \$390 *VF 14% Commission 40 Trio Orders* = \$237

Sponsor 3rd 2,000+ (*DD-VF*) *= \$250* **FTSC** = \$500 \$1,377



#### Month 1:

**10 Trio Customers**  $($39 \times 10) = $390$  (Retail Profit)

**Complete HLP & 2,000+** (\$100 + \$250) = \$350 (TBB) **\$740** 

#### Month 2:

**10 Trio Customers** = \$390 (Retail Profit)

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**Sponsor 1st 2,000+** (DD-VF) = \$250 (TBB) \$758

#### Month 3:

10 Trio Customers

VF 14% Commission 30 Trio Orders = \$178

**Sponsor 2nd 2,000+ (DD-VF)** = \$250 **\$818** 

= \$390

#### Month 4:

**10 Trio Customers** = \$390

VF 14% Commission 40 Trio Orders = \$237

**Sponsor 3rd 2,000+** (*DD-VF*) = \$250 **FTSC** = \$500 **\$1,377** 

Total of your Monthly Checks with this 4 month Plan.....

\$3,693





# How do I get started?

- 1. Discuss with your sponsor names of potential clients with whom you'd like to share our product and business.
- 2. Set dates and times for Wellness Talks / Web Walks
- 3. In the first 30-60 days...
  - Add 2,000 pts
  - Add 1 New Team Member
  - Add 8 households ( You + 7)
  - 4. Duplicate the above



Team Building Bonus \$350 (\$100 + \$250) + conference ticket





# FRANCHISE COMPENSATION PLAN



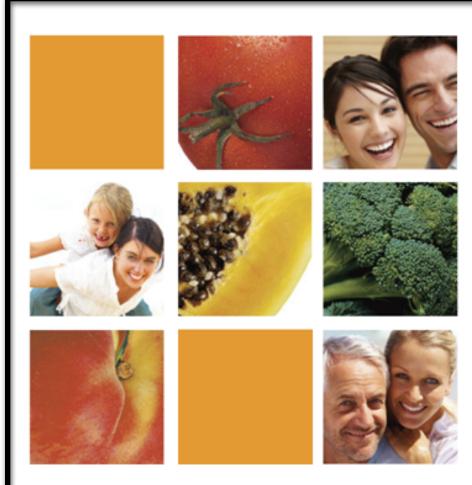
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Thousands of people from all over the world and in all walks of life have enjoyed building a successful Juice Plus+ business of their own.

We invite you!



# COMPENSATION PLAN



See and hear others who have built successful Juice Plus+businesses at <a href="https://www.JuicePlusVirtualFranchise.com">www.JuicePlusVirtualFranchise.com</a>.

Thank you for joining us!



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